

Distributor Program

Pricing:

- Non-stocking distributor multiplier provided by Ecoer on an individual basis.
- Sample system/store demo (15% off current NET price). Limited to one per year (for each location) to a distributor.
- IoT monitoring- 3 years of monitoring service **included** in the price of all condensers. Additional extended monitoring can be purchased by the contractor from Ecoer directly for up to 10 years.

Volume rebate program:

- \$95,000 order = free freight
- Volume discounts are available, please speak with your local Ecoer rep.

Co-op

• 2% on total purchases. Co-op dollars expire at the end of the calendar year. Please see the Co-Op guidelines for any additional questions. Co-Op request must be preapproved.

Payment terms:

- Open account will be established upon credit approval
- Early payment discount of 2% if the invoice is paid within 10 calendar days from the invoice creation date. This is based on the postmark on the envelope not the date on the check.

Training:

- Online video training modules will be provided.
- Distributor classroom sales and technical training will be provided as requested.
- NEW in 2023 Ecoer will be offering online training modules (more info available soon)

<u>Literature:</u>

- Literature and specifications on the website
- Printed promotional literature will be provided initially at no additional cost.

Please reach out to us at info@ecoer.com if a distributor login is needed.