



Making your home Green & Smart



Dealer Personal Use Program Distributor Instructions

This program encourages a contractor that you are trying to bring on board to try our systems to truly see the benefits of Ecoer, and with a 40% total discount to the contractor! Please read below for program guidelines, and instructions

Guidelines

- The contractor must fill out the attached form and certify that the purchased system will only be used for personal use and not for resale.
- The total discount to the contractor is 40%. Ecoer will contribute 3/4 of this discount.
- Ecoer will reimburse the distributor its contribution amount in the form of a credit to the distributor.
- This program is only available for Ecoer stocking distributors.
- **There is a limit of 2 personal use systems per contractor at all times.**

Eligible Products

- To qualify for the discount, the contractor must purchase a heat pump with a gateway. The eligible models include ESi, TDi, SDi, and RTi units. It can be an OD only, dual fuel system, or heat pump system.

Series	Outdoor Unit	Indoor Unit	Furnace	Gateway	Eligibility
TDi	EODA19H	EAHATN or EAHAEC or GNC or EBCT	/	EG910L or ELK01	Yes
TDi	EODA19H	GNC or EBCT	MGH, FG7SA or FG7TC	EG910L or ELK01	Yes
TDi	EODA19H	/	/	EG910L or ELK01	Yes
RTi	ERDA19H	/	/	EG910L or ELK01	Yes
SDi	ESCA16H or ESCA17H	EAHAEC or EAHDEC	/	ECT01	Yes
SDi	ESCA16H or ESCA17H	SNC or ESCT	/	/	Yes
SDi	ESCA16H or ESCA17H	/	/	/	Yes
ESi	EODA18H	EAHATN	/	EG910L or ELK01	Yes
ESi	EODA18H	GNC	MGH, FG7SA or FG7TC	EG910L or ELK01	Yes
ESi	EODA18H	/	/	EG910L or ELK01	Yes

Pricing and Discount Calculation

- The discount is based on distributor pricing. For example, if the distributor sells a system at \$100, the contractor using this program can get the system at \$60. The distributor shall provide the discount invoice, and Ecoer will issue a credit note of its portion. If the application is qualified, in the example where the system is sold at \$100 and the contractor pays \$60, Ecoer will give a \$30 credit note to the distributor.

Application and Invoice Submission

- The contractor should send the personal use application to programs@ecoer.com along with the invoice from the distributor showing a 40% discount to the contractor for the Ecoer system as a bottom of invoice discount. The serial numbers for the equipment included in the personal use discount must be included with the invoice or noted otherwise by the distributor.
- Distributors should also send this document (application form), a copy of the invoice, and a request for credit to programs@ecoer.com.